



Febi.ai



India Presents a large opportunity for digitizing Services Ecosystem



And Business Ecosystem is ripe for Innovations



3rd
Largest Startup Ecosystem



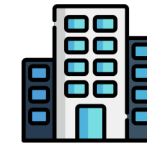
90,000
startups



105
Unicorns



653
Districts

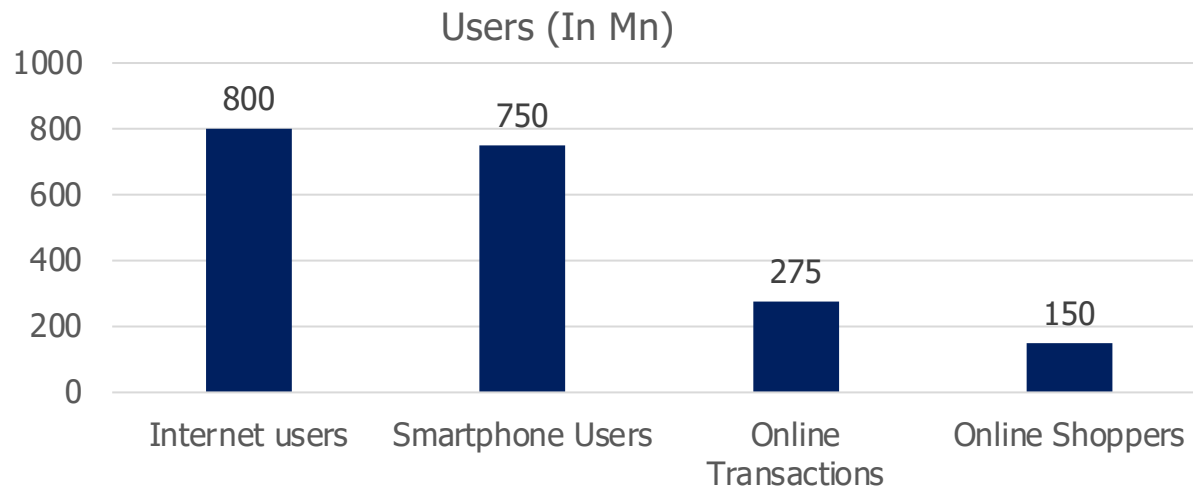


One of the Largest MSME Sector
30% share in India's GDP

63 Mn MSME

110 Mn MSME Employees

India has a Rising Digital Userbase



Digitization has made it easier for government to track businesses

Financial and Accounting activities at business are challenging



Problem Statement



Manual

Current finance and account-related processes are very human-intensive and prone to error due to negligence



Complicated

Too many finance tools & experts makes the process complicated.



Compliance

No one stop solution to manage all compliances



Slow & Zero Intelligence

Current systems are slow for decision-making, preventing entrepreneurs to take real-time business decisions



Security

Poor data security and management



Irregularity

Processes & financial information have reliability & accuracy issues

MSMEs are the ones who needs it most

GAP



60%

MSME Owners have insufficient knowledge about finance & accounting



82%

Businesses fail because of cash flow problems



<40%

Happy with their existing accounting processes

OPPORTUNITY



58%

MSMEs don't want to meet their accountant face to face



>64%

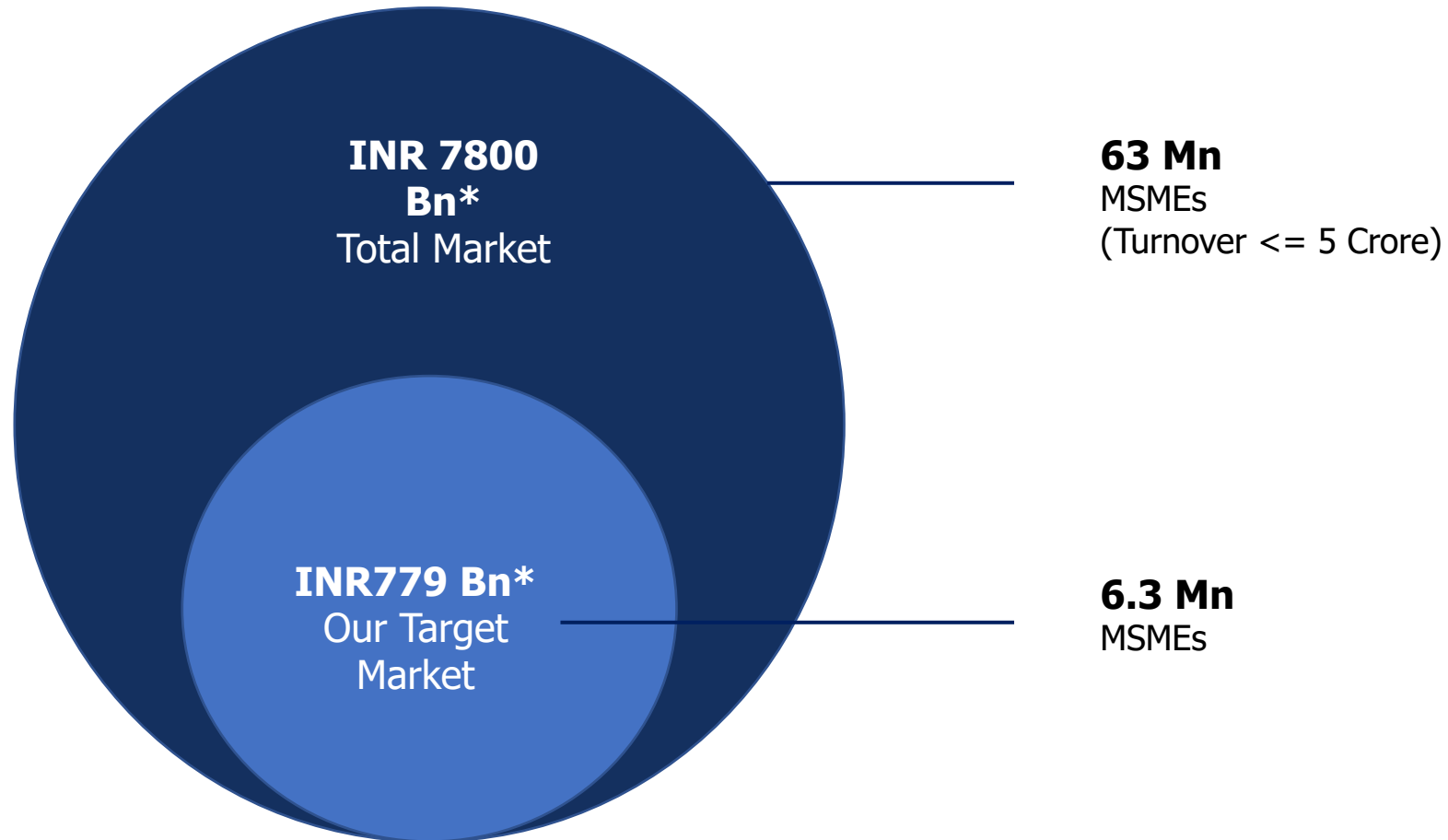
MSMEs use an accounting software



>70%

Outsource tax preparation

Just Compliance, Accounting and Financial Management is ~INR 7800B market in India



*Estimated Value based on Annual Spend of \$1500

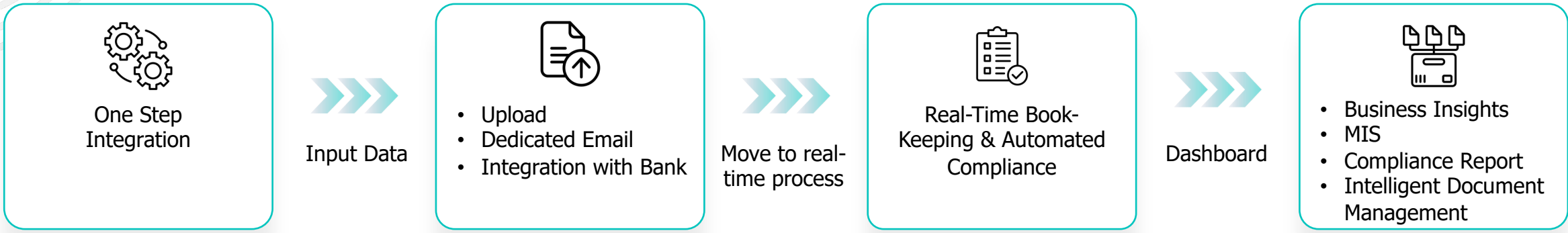


A MSME must do 10 Annual Compliance along with Monthly GST Compliance



From Service Dependency to Service Independency in just one click

FEBI's experienced team works with the help of in-built AI & ML based tools which does real-time accounting, compliance and MIS turning data into intelligent insights enabling you to make quick and impactful decisions



Automating Finance & Accounting Processes Can Create a Lot of Benefits

Digital Empowerment

Automating book-keeping & compliances minimizes time spent on trivial tasks

BENEFIT

- Advanced financial insights
- Improved record accuracy
- Better cashflow management

IMPACT

- One Step Integration
- Realtime
- Due diligence ready
- No software or manpower requirement
- Cost savings

A seamless blend of technology & domain expertise to manage every financial need

Unstructured Data

Invoice

Bank Statement

Credit Card

GST

TDS

